

PROJECT SUMMARY
Frank's Vacuum Truck Service Inc.



Applicant:	Frank's Vacuum Truck Service Inc.	
Project Location:	1717 New Road Niagara Falls	
Assistance:	15 Year Brownfield PILOT Sales tax abatements Mortgage Recording tax abatement	
Description:	<p>Frank's Vacuum Truck Service is a 32 year old company that specializes in the transportation and management of hazardous as well as non-hazardous waste in the United States and Canada. The company serves chemical manufacturers and processors, railroads, utilities, contractors, engineering firms, governmental agencies and other waste generators.</p> <p>Frank's Vacuum agreed to sell their current facility, located on Royal Avenue, to Norampac to accommodate Norampac's need for additional acreage necessary for their construction of a new paper mill. After an intense search, Frank's identified an 11 acre site on New Road. The company will construct a new 25,000 square foot terminal/office/parts warehouse and plans to be fully operational in the new structure by late spring of 2012.</p>	
Project Costs:	Land Renovation New construction Demolition Utilities and Road Site work Soft costs & other <p style="text-align: right;">TOTAL</p>	\$ 450,000 \$ 100,000 \$ 1,300,000 \$ 100,000 \$ 150,000 \$ 150,000 \$ 75,000 \$ 2,325,000
Employment:	Currently at Company: 45 New Jobs at Facility: 15 within 2 years Total Annual Payroll: \$2,700,000 Skills: Truckers, Maintenance, Supervisory, Management, Compliance	

REGIONAL ECONOMIC IMPACT ANALYSIS
Frank's Vacuum Truck Service

Utilizing IMPLAN Pro modeling software, an economic impact analysis was conducted to measure new investment and employment for the project. IMPLAN Pro is a widely accepted software application and an industry standard for economic impact modeling measuring employment and salary impacts and facility output on the community for a given project.

The impacts can be measured on an annual basis except for finite activities, such as economic activity occurring as a result of construction investment.

New Capital Investment: Construction, demo and site preparation	\$ 1,800,000
Direct Employment: New Jobs New Annual Payroll	15 \$1,100,000
New Jobs Impact: The 15 new jobs will: <ul style="list-style-type: none"> ➤ Support an additional 6 indirect effect jobs in the county at an estimated value of \$350,000 ➤ Support an additional 8 induced effect jobs in the county at an estimated value of \$275,000 ➤ Contribute \$ 94,000 in sales taxes annually 	

COST BENEFIT ANALYSIS

Frank's Vacuum Truck Service 1717 New Road Niagara Falls	Applicant Benefit	Community Benefit
Estimated Property Tax Exemptions for improvements (15-year PILOT)	\$685,000	
Estimated Annual Real Property Taxes paid at conclusion of PILOT		\$102,000
Estimated Sales Tax Exemptions on construction and furnishing building	\$ 88,000	
Project will add 15 new jobs & estimated new annual payroll of \$1,100,000		\$1,100,000
Estimated annual labor income of indirect and induced jobs created		\$625,000
The 15 new jobs will pay an estimated \$94,000 in sales tax annually		\$94,000
The new facility and permanent jobs will have a positive effect on community businesses such as restaurants, stores, entertainment, transportation, and professional service providers		\$490,000
TOTAL	\$773,000	\$2,411,000

DEFINITIONS

Direct Effects

The set of expenditures applied to the predictive model for impact analysis. It is a series (or single) of production changes or expenditures made by producers/consumers as a result of an activity or policy. These initial changes are determined by an analyst to be a result of this activity or policy. Applying these initial changes to the multipliers in an IMPLAN model will then display how the region will respond, economically to these initial changes.

Indirect Effects

The impact of local industries buying goods and services from other local industries. The cycle of spending works its way backward through the supply chain until all money leaks from the local economy, either through imports or by payments to value added. The impacts are calculated by applying Direct Effects to the Type I Multipliers.

Induced Effects

The response by an economy to an initial change (direct effect) that occurs through re-spending of income received by a component of value added. IMPLAN's default multiplier recognizes that labor income (employee compensation and proprietor income components of value added) is not a leakage to the regional economy. This money is recirculated through the household spending patterns causing further local economic activity.